



**MBE BUSINESS
SERVICE CENTRES**

MEDIA RELEASE

28 January 2009

MBE Dandenong's David Lindsay named 'Franchisee of the Year'

MBE Dandenong's David Lindsay and his father Peter who manages MBE Glen Waverley have been named '2008 Franchisee of the Year'.

MBE's highest honour, the national accolade takes into account operational excellence, customer service, centre appearance and financial performance. Accepting the award at The Westin Sydney, David credited his business' can-do approach for the win.

"I believe the secret of our success has been to try to solve any problem in the printing and distribution sector that our small business customers have brought to us. Our approach is usually one of 'Yes we can!' and then work out how to do it."

Peter Lindsay originally purchased MBE Glen Waverley in April 2004 and soon after recruited his son David as assistant manager. Having previously worked for a multinational company which demanded he spend periods travelling abroad without access to office equipment, Peter was attracted to the MBE business model as it offered a solution to a problem that he and many of his colleagues often faced – access to premium business and office services without ownership.

With the Glen Waverley business performing well, the Lindsays purchased another MBE Business Service Centre at Dandenong in 2007 and appointed David the manager. In less than two years, he has already managed to double its initial turnover.

MBE Australia and New Zealand Managing Director Rhett Thurston congratulated both David and Peter saying, "MBE Dandenong and Glen Waverley best epitomise all that is great about the MBE brand, providing exceptional support for local small businesses."

MBE has more than 6000 locations throughout the world including MBE Dandenong at 245 Thomas St, Dandenong and MBE Glen Waverley at 66 Kingsway, Glen Waverley.

More follows

MBE Business Service Centres provide a complete range of business and office services including telephone answering, private mailboxes, couriers, packaging, printing, copying and general office supplies. For further information contact MBE on 1800 556 245 or log on to www.mbe.com.au.

MEDIA NOTE –



Image caption: MBE Managing Director Rhett Thurston congratulates Peter and David Lindsay of MBE Dandenong and Glen Waverley.

For further information please contact:

Peter Lindsay
MBE Dandenong & Glen Waverley
Ph: 03 9574 9165
Email: glenwaverley@mbecom.au

Corrina Frankham or Jody Hammond
Write Away Communication & Events
Ph: 02 9978 1410
Email: corrina@writeaway.com.au; jody@writeaway.com.au